

# CURRICULUM VITAE

## Personal information

First name(s) / Surname(s) **ROHLIN IGOR**  
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Nationality Israeli  
Date of birth 03.01.1964  
Gender Male

## Work experience

Dates **03.08.2010 - Present**  
Occupation or position held Member of Board of Directors  
Main activities and responsibilities Commercial activity, logistics (railway, auto, pipeline transportation), retail and wholesale of petroleum products. Investments projects (negotiations of contracts, inquires, execution, control, reception of the works)  
Name and address of employer **S.C. RAFO S.A. ONESTI**, 3 Industriilor street, Onesti, Romania  
Type of business or sector Crude oil processing and petroleum products selling  
Dates **24.11.2009- 03.08.2010**

Dates **24.11.2009- 03.08.2010**  
Occupation or position held Executive Commercial Manager  
Main activities and responsibilities Commercial activity, logistics (railway, auto, pipeline transportation), retail and wholesale of petroleum products  
Name and address of employer **S.C. RAFO S.A. ONESTI**, 3 Industriilor street, Onesti, Romania  
Type of business or sector Crude oil processing and petroleum products selling

Dates **17.07.2007- 24.11.2009**  
Occupation or position held Contracts, logistics and sales manager  
Main activities and responsibilities Commercial activity, logistics (railway, auto, pipeline transportation), retail and wholesale of petroleum products  
Name and address of employer **S.C. RAFO S.A. ONESTI**, 3 Industriilor street, Onesti, Romania  
Type of business or sector Crude oil processing and petroleum products selling

Dates **December 2006 – June, 1 2007**  
Occupation or position held Logistics counsellor  
Main activities and responsibilities Logistics (railway, auto, pipeline transportation)  
Name and address of employer **S.C. RAFO S.A. ONESTI**, 3 Industriilor street, Onesti, Romania  
Type of business or sector Crude oil processing and petroleum products selling

Dates **2004 – 2005**  
Occupation or position held Sales and marketing counsellor

Main activities and responsibilities Marketing and sales of electricity

Name and address of employer **Moldavian Electrical Power Plant, Republic of Moldova**

Type of business or sector Electricity production and distribution

Dates **1998 - 2004**

Occupation or position held Chief of Technical and Technical Service Department

Main activities and responsibilities Technical and software service

Name and address of employer **Autosoft company from Israel**

Type of business or sector Computer software company

**EDUCATION AND TRAINING**

Dates **1997 – 1998**

Title of qualification awarded Network system administrator

Principal subjects/occupational skills covered Software and computer

Name and type of organisation providing education and training IBM

Level in national or international classification System administrator

Dates **1989-1991**

Title of qualification awarded PhD (not graduated)

Principal subjects/occupational skills covered Crude oil production

Name and type of organisation providing education and training Azerbaijan Research Institute of Crude Oil

Level in national or international classification PhD (not obtained)

Dates **1981 – 1986**

Title of qualification awarded Engineer

Principal subjects/occupational skills covered Extraction of crude oil and gas

Name and type of organisation providing education and training Azerbaijan University of Oil and Gas

Level in national or international classification MBA

**Personal skills and competences**

Mother tongue(s) Russian

Other language(s) English  
Hebrew

Self-assessment  
*European level (\*)*

**Language**  
**Language**

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
1.	Very good	1.	Very good	1.	Very good	1.	Very good	1.	Very good
2.	Very good	2.	Very good	2.	Very good	2.	Very good	2.	Very good

(\*) [Common European Framework of Reference for Languages](#)

Social skills and competences	Good knowledge of contractual negotiation skills. Ability to react under stressful situations. Capacity to work in difficult conditions and for long period. Creativity, flexibility, desire for continuous improvement.
Organisational skills and competences	Team spirit. Capacity to coordinate people. Skills in resources management (material, financial, human and time). Skills in organizational management. Skills in establishing organizational strategies, policies, objectives. Very good analytical skills. Skills for economical-financial analysis. Competences in Customs, fiscal legislation. Flexible thinking and capacity to accumulate new things easily.
Computer skills and competences	Microsoft Office – Word, Excel, PowerPoint, Microsoft Project,
Driving licence	Yes (B category)